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Jason Lovell

Vice President of Economic Development

Jason Lovell brings more than 20 years of public and private sector experience, and expertise in government sales and marketing, economic development, public policy and technology development. He has worked as a state agency director, marketing and business development director, policy analyst, legislative and regulatory specialist, and advocate across the fields of defense, alternative energy and homeland security. A leader in defense development, Jason has been a frequent public speaker and authored a popular industry blog.

Prior to joining TPMA, he served as director of the Indiana Office of Defense Development where he managed Indiana's defense, energy and homeland security initiatives from 2006 – 2009. Jason played key roles in development of a joint forces urban operations training center at Camp Atterbury Joint Manuever Training Center/Muscatatuck Center for Complex Operations; establishment of a national technology center for wireless communications near Crane Naval Surface Warfare Center; and retention of 500 hundred jobs at the Defense Finance and Accounting Service (DFAS) in Indianapolis, IN.

In his final project, Jason launched the state-wide expansion of a Procurement Technical Assistance (PTAC) program for small businesses estimated to produce over \$70M in new revenue and 1,400 new jobs by helping Indiana companies compete and win government contracts. Jason also directed both the Indiana Military Base Planning Council (MBPC) and the Indiana Defense and Homeland Security Working Group (IDHSWG). One of Jason's early projects with the State of Indiana included his major contributions to the State's 2006 strategic energy plan, "Hoosier Homegrown Energy." He also launched an innovative effort to organize and promote Indiana as a future host for alternative energy projects to the military. While serving in state government, Jason also served as the Lt. Governor's homeland security policy advisor on the Indiana Counter-Terrorism and Security Council (CTASC). Jason's government sales and marketing experience began as Director of Business to Government Services at Nexpointe Strategies, a consulting firm specializing in targeting the government procurement market through services that included market assessments, building sales channels, training sales staff and direct representation of client products and services.

As senior federal regulatory affairs specialist at Rolls-Royce Corporation, Jason focused on the export and technology control of aerospace products and services for the corporation's Helicopter, Naval Marine, Gear Systems and Advanced Technology business units. During that time, Jason established export and technology control policy in foreign markets, resolved compliance issues by providing technical advice on federal regulations to business units and provided representation before various federal government agencies. Prior to returning to Indianapolis, Jason served 8 years as the senior staff aide to the Chairman of the U.S. House Committee on Government Reform in Washington, DC where his responsibilities included international relations, national security policy and defense budget issues. Jason also provided investigation counsel and technical

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expertise to Congress during three high profile international cases involving waste, fraud and abuse in the federal government.

Jason holds a bachelor's degree in International Studies from Butler University and is involved professionally and in the community through service on the boards of Crane Technologies Inc. (CTI), Partners In Contracting Corporation (PICC), Tuberos Sclerosis Alliance of Indiana, World Trade Club of Indiana (past Vice President), and is an active husband, father, scout den leader, coach and leader of several sports ministry programs.